BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 392.524.306.858 | 399.173.999.838 |
| I | Cash \& Cash equivalents | 110 |  | 64.357.205.722 | 73.767 .750 .198 |
|  | Cash | 111 | V. 01 | 12.857.205.722 | 58.767.750.198 |
| 2 | Cash equivalents | 112 |  | 51.500.000.000.00 | 15.000 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | ------------------ |  |
| ----1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 199.179.648.197 | 194.781.285.504 |
|  | Trade accounts receivables | 131 |  | 192.983.723.101 | 193.486.877.813 |
|  | Prepayment to suppliers | 132 |  | 5.710.162.529 | 623.188 .820 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 638.179.037 | 773.791.495 |
| 6 | Provision for short-term doubtful debts | 139 |  | (152.416.470) | (102.572.624) |
| IV | Inventories | 140 |  | 127.957.621.924 | 130.147.571.260 |
| 1 | Inventories | 141 | V. 04 | 127.957.621.924 | 130.147.571.260 |
| 2 | Provision for devaluation of inventories | 149 |  | - |  |
| V | Other short-term assets | 150 |  | 1.029.831.015 | 477.392.876 |
| 1 | Short-term prepaid expenses | 151 |  | 708.198.830 | 42.773 .500 |
| 2 | VAT deductible | 152 |  | 55.882 .685 | 13.714 .376 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | --------- | -------- |
| 4 | Other short-term assets | 158 |  | 265.749.500 | 420.905 .000 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 193.651 .548 .926 | 211.698.283.520 |
| - | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| , | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 147.091.018.479 | 160.606.814.310 |
|  | Tangible fixed assets | 221 | V. 08 | 141.297.196.086 | 153.516.587.571 |
|  | - Historical cost | 222 |  | 364.125.121.219 | 363.811.735.219 |
|  | - Accumulated depreciation | 223 |  | (222.827.925.133) | (210.295.147.648) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 5.185.617.393 | 6.482 .021 .739 |
|  | - Historical cost | 225 |  | 12.964.043.478 | 12.964 .043 .478 |
|  | - Accumulated depreciation | 226 |  | (7.778.426.085) | (6.482.021.739) |
|  | Intangible fixed assets | 227 | V. 10 | ------------------ | - |
|  | - Historical cost | 228 |  | 1.471.867.089 | 1.471.867.089 |
|  | - Accumulated depreciation | 229 |  | (1.471.867.089) | (1.471.867.089) |


| 4 | Construction in progress | 230 | V. 11 | 608.205.000 | 608.205.000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 4.000.000.000 | 4.000.000.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 4.000.000.000 | 4.000.000.000 |
| 4 |  | -259 |  | ------------- | ------------ |
| V | Other long-term assets | 260 |  | 42.560.530.447 | 47.091.469.210 |
|  | Long-term prepaid expenses | 261 | V. 14 | 38.238.663.855 | 40.147.492.689 |
| 2 | Deferred income tax assets | -262 | V. 21 | 3.223.360.592 | 5.845 .470 .521 |
| 3 | Others | 268 |  | 1.098.506.000 | 1.098.506.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 586.175.855.784 | 610.872.283.358 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 331.365.296.197 | 371.951.746.653 |
| I | Short-term liabilities | 310 |  | 270.675.256.241 | 311.477.227.497 |
| 1 | Short-term borrowing | 311 | V. 15 | 105.939.888.531 | 134.476.015.674 |
| 2 | Trade accounts payable | 312 |  | 136.526.636.768 | 120.118.422.628 |
| 3 | Advances from customers | 313 |  | 86.427.095 | 82.154 .512 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 4.157.096.335 | 7.929.576.378 |
| 5 | Payable to employees | 315 |  | 6.382 .083 .088 | 25.095.166.999 |
| 6 | Payable expenses | 316 | V. 17 | 11.139.491.027 | 11.811.798.249 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 1.141 .444 .298 | 1.108 .543 .942 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 5.302.189.099 | 10.855.549.115 |
| II | Long-term liabilities | 330 |  | 60.690.039.956 | 60.474.519.156 |
| 1 | Long-term accounts payable-Trade | 331 |  | ------------- | ------------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 60.690 .039 .956 | 60.474 .519 .156 |
| 5 | Deferred income tax payable | 335 | V. 21 | ------------ | ------------156 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 254.810.559.587 | 238.920.536.705 |
| I | Capital sources and funds | 410 | V. 22 | 254.810.559.587 | 238.920.536.705 |
| 1 | Paid-in capital | 411 |  | 106.978.420.000 | 106.978.420.000 |
| 2 | Capital surplus | 412 |  | ------------ | -------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (408.640.209) | (408.640.209) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 21.449.284.093 | 21.449 .284 .093 |
| 8 | Financial reserve fund | 418 |  | 8.858.576.321 | 8.858.576.321 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 117.932 .919 .382 | 102.042.896.500 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 586.175.855.784 | 610.872.283.358 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 499.924.224.883 | 438.578.808.693 |
| 2. Deductions | 02 |  | 19.345.159 | 21.770.000 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 499.904.879.724 | 438.557.038.693 |
| 4. Cost of sales | 11 | VI. 27 | 429.710.630.282 | 369.940.557.049 |
| 5. Gross profit (20=10-11) | 20 |  | 70.194.249.442 | 68.616.481.644 |
| 6. Financial income | 21 | VI. 26 | 1.904.681.199 | 1.064.277.414 |
| 7. Financial expenses | 22 | VI. 28 | 6.483.255.676 | 7.748.563.017 |
| - In which: Interest expense | 23 |  | 5.815.712.847 | 6.957.879.002 |
| 8. Selling expenses | 24 |  | 26.386.121.344 | 21.797.366.505 |
| 9. General \& administrative expenses | 25 |  | 6.879.402.346 | 7.654.101.698 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 32.350.151.275 | 32.480.727.838 |
| 11. Other income | 31 |  | 2.106.721.665 | 875.331.724 |
| 12. Other expenses | 32 |  | 464.783.733 | 565.275.111 |
| 13. Other profit (40=31-32) | 40 |  | 1.641.937.932 | 310.056.613 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 33.992.089.207 | 32.790.784.451 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 4.034.088.925 | 3.660.265.661 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 1.920.653.466 | (3.506.149.855) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 28.037.346.816 | 32.636.668.645 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 28.037.346.816 | 32.636.668.645 |
| 19. EPS (VND/share) | 70 |  | 2.627 | 3.669 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


